

## Senior Product Manager CDI

Apply: [jobs@kiro.bio](mailto:jobs@kiro.bio)

**Location:** Paris, up to 2 days remote / week

**Starting date:** As soon as possible

**Required experience:** 5 years +



### KIRO'S MISSION

Kiro is the first digital health platform for clinical biology in Europe, powered by medical-grade Artificial Intelligence.

Laboratory test results (such as blood or PCR tests) remain hardly understandable and actionable for most people. Yet, we believe clinical biology contains a source of information that is way beyond what we already measure. Working closely with clinical biologists, doctors, and medical experts, and relying on the alliance of software engineering and machine & deep learning technologies, we have built a new approach to medical biology that is more understandable, personalized, and relevant for the sake of patients.

In less than three years, Kiro has partnered with laboratories, hospitals and clinics, accounting for more than 230 sites in France and representing 7 million patients a year. If well used, medical biology can drive an increased understanding of disease outcomes and patients' health to better diagnose and anticipate diseases. We believe this fundamentally holds the key towards true precision medicine. We have built Kiro to make this happen.



### YOUR ROLE & RESPONSIBILITIES

As a Senior Product Manager, you will:

#### Strategy

- Define, monitor and adapt the product roadmap with the stakeholders.
- Prioritize product developments to meet our business objectives and deliver the best user experience.

#### Discovery

- Understand business and users' needs through qualitative and quantitative research.
- Analyse product and market metrics to understand product's usages and needs.

#### Delivery

- Work across teams to evaluate the different solutions, write detailed specifications and bring added value to our users.

- Collaborate with technical teams and Product Designers to ensure the technical feasibility, deliver high quality iterations, aligned with the specifications.
- Manage product iteration cycles, track delivery, timelines and adherence to our commitments.
- Define and track product KPIs & goals.



## OUR NEXT EXPLORER PROFILE

Main characteristics we're looking for:

- At least 5 years of experience working as a Product Manager in a startup environment.
- Strong interpersonal and analytical skills, able to manage projects autonomously.
- Adaptability to new environments and challenges, with a proactive mindset for continuous improvement.
- Excellent communication skills, with empathy and diplomacy.
- Fluency in both French and English.

Other highly valued characteristics:

- Experience in B2B2C or a mix of B2B and B2C environments.
- Experience in Healthtech or AI.
- Strong problem-solving skills, with an ability to simplify complex problems.
- Highly analytical, making data-driven decisions.
- Experience with Product Led Growth (PLG)



## WORKING ENVIRONMENT & ADVANTAGES

By joining Kiro, you will have the opportunity to:

- Work within a young and dynamic team willing to transform healthcare with a positive impact at scale. We aim at improving the lives of millions of patients, and that's why we wake up every morning 🙌
- Join a recognized, multi award-winning startup, where your position will be key for the company's success. We are trustful team players and frame our work environment as the best means to make lasting contributions.
- Gain experience on a unique product allying digital health, data management and artificial intelligence for medicine.
- Be at the heart of France's most dynamic startup ecosystem.
- Icing on the cake: attractive package, Alan health insurance plan, Swile lunch card, suitable remote policy among others 🎉

## Do you have what it takes?

Send your CV at [jobs@kiro.bio](mailto:jobs@kiro.bio)

More information about us on [www.kiro.bio](http://www.kiro.bio)